

THE POSSIBILITIES OF ACHIEVING EFFICIENCY THROUGH THE USE OF MANAGEMENT METHODS IN THE COMPANY.

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Abstract: *In this article, the author's opinions on the possibilities of improving the management system of enterprises operating in our country today and achieving efficiency through the use of management methods are presented, and at the same time suggestions and recommendations have been developed.*

Keywords: *management, economy, enterprise, management methods, management system*

Nowadays , there is a demand for a fundamental revision of management principles in national economic sectors, including industrial enterprises. In this regard, the President of our Republic emphasized the following: —... modernization of enterprises, further acceleration of technical and technological re-equipment, widespread introduction of modern, flexible technologies. This task primarily concerns the main sectors of the economy, export-oriented and localized production capacities

The objective of this task is to facilitate the implementation of various programs aimed at modernizing production, technical and technological re-equipment, and transitioning to international quality standards. This will enable our country to establish a stable position in both foreign and domestic markets.

At the same time, it is worth noting that modernisation and the transition to international standards are not only related to the means of production, but also to the management system. In our country, significant economic reforms are currently being implemented, which highlights the importance of modern leaders with a new outlook. According to the President of Uzbekistan, Sh.M. Mirziyoyev, it is envisioned that the future of the country will be marked by spiritual and cultural maturity, mental freshness, independent thinking and work capability, and professional skills suitable for the scientific and technical demands of our time. The responsibility for achieving this vision is placed on individuals who are proud, faithful, strong-willed, patriotic, honest, and noble.

The introduction of market relations in our republic has led to the rapid development of business structures based on private ownership in various economic sectors. The focus of these changes is on individuals, their work, and entrepreneurial

potential. Management science aims to study the socio-economic relations that arise from this process.

In economic literature, it is often suggested that organizations, enterprises, firms, corporations, and companies can be compared to living organisms. It is said that it is natural for such entities to be born, grow, and eventually decline.

In management science, an organization is typically defined as a group of individuals working towards a shared goal. As such, any enterprise is comprised of human resources. The success of the organization, or the achievement of its set goals, is heavily reliant on the willingness, motivation, and business acumen of its people. It is therefore imperative that leaders of the organization approach their work with a great sense of responsibility.

Various definitions of the concept of management are given by foreign economists, including M. X. Meskon, M. Albert, F. Xedouri: "Management is the process of planning, organising, motivating and controlling to determine the goals of the organisation and to achieve them". P. F. Druker believes that management is "... a special kind of activity that transforms a chaotic crowd into an effective and productive group". S. Gulomov in his book "Management Basics" defines management as follows:

1. Management is a special type of management related to the economy and based on market relations.

2. Management aims to achieve income and profit on the basis of economic management methods.

3. Management is a purposeful management method or management aimed at effective organisation of work.

4. It is a management that considers the improvement of product quality and labour productivity as its task.

5. Management is highly qualified management. It is a type of organisational activity, an important part of which is a comprehensive and accurate analysis of specific management conditions, development of new projects, tactics and strategies of organisational development, and others.

6. The management considers itself as a flexible and capable management system, able to perceive timely restructuring, market conditions, competition, social development factors.

7. Management is an activity that includes the art of preparing, organising and directing human actions.

According to M. Kasimov, management involves planning relations and activities to achieve the organization's goals, organizing the effective use of resources, rationally coordinating the division of labor, fairly applying the mechanism of motivation among employees, and monitoring their implementation. To achieve these

goals, managers collect, process, analyze, and study information about events, processes, relationships, and services, and adopt management solutions.

It is important to note that each industrial enterprise may have its own unique management perspective. The processes, standards, decision-making, and communication within the internal departments and divisions of the enterprise can significantly impact the management process.

In this process, various factors such as technology, employees, organizational culture, production management, financial management, and personnel management are crucial. Additionally, the quality of leadership can also have an impact.

Economic reforms aimed at establishing the foundations of a multifaceted economy focus on the formation of market relations. The successful implementation of this process directly involves the development of industrial enterprises that meet modern requirements. The experience of the world and Uzbekistan highlights that property ownership is considered an important feature of economic development. It is worth noting that the composition and number of owners in our republic have undergone a significant transformation, and the sense of ownership of property is being reinforced. It is observed that enterprises' shares are being made available for public sale, which is leading to an increase in the number of owners and their inclination towards owning shares.

Effective work, increasing public enthusiasm for achieving positive results and other important and difficult issues in this regard are being solved step by step. This case fully confirms that management is similar to the essence of the market economy. In the economy, property is directly owned by its owner, and the organisation of management work and management functions plays an important role in ensuring the harmony of people's interests as owners and workers.

Taking into account the above, it should be noted that in industrial enterprises, life itself proves that the positive results of the company's activities are inextricably linked to the level and quality of management. Therefore, the prospect of clearly defining the strategic directions of management in industrial enterprises, coordinating its structural structure and establishing an effective management mechanism based on the conditions characteristic of each enterprise's activity remains the main guarantee of development.

To enhance management, we suggest the following:

1. conducting scientific research to establish a national model of industrial enterprise management in the Republic of Uzbekistan. Secondly, incorporating the development of research on the topic of leader functions in the state grant topics.

2. In order to improve management efficiency, it may be beneficial to categorise both external and internal factors that have an impact on Uzbekistan and its regions.

3. To improve economic efficiency in management activities, it is important to make the most of every unit of economic resources available to the enterprise. It is recommended to maximize the output from each unit of economic resource, for example, by increasing the output of raw materials. This approach can result in resource savings, increased profits, and improved efficiency levels.

4. The text appears to already meet the desired characteristics. Therefore, no changes have been made.

5. Correct formulation of management goals and correct formulation of operational goals to achieve strategic goals and ensure the implementation of these operational plans in each period.

6. The implementation of measures to increase the technical level of production in enterprises may require the application of new techniques and technologies to improve economic efficiency. It is important to ensure that every technical and technological equipment installed in the enterprise contributes to this goal.

7. Improvement of organization of production at the enterprise. Rational use of the principles of production organization. Application of principles such as continuity, economy, correct flow, proportionality, productivity in the organization of production.

8. Improvement of management activities in enterprises. Using modern principles and methods of management in management activities, increasing the responsibility and privileges of the leader.

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